# Contribution of sustainable investment to sustainable development within the framework of the SDGS: the role of the asset management industry

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### Abstract

**Purpose** – This study aims to understand how scholarly research addresses sustainable investments' contribution to sustainable development (SD) within the sustainable development goals (SDG) framework. This is achieved by focusing on how the asset management industry, through the practice of advanced sustainable investment strategies, can contribute more efficiently to SD.

**Design/methodology/approach** – For this purpose, a systematic literature review using the content analysis method and comprised between the years 2015 and 2021 is carried out.

**Findings** – A systematic literature review shows that the asset management industry is critical to integrating SDGs in financial markets, through their influence on investee companies or their investment products. The findings also indicate that SDGs are integrated into investment portfolios, particularly those managed according to the impact investment strategy and those that practice active ownership. However, the integration is not homogeneous.

**Research limitations/implications** – This review has limitations derived from search engineering. In addition, research goals have conditioned the exclusion of articles that merely refer to the SDGs. Moreover, since SDGs were launched in 2015, not enough time has elapsed to analyze the total contribution of sustainable investment to achieving the SDGs.

**Practical implications** – This study provides the basis for a multidisciplinary debate related to developing a good integration of SDGs in the asset management industry under new global challenges.

**Social implications** – Given the disconnection between the expansion of sustainable investment and sustainability achievements, this research aims to deepen the understanding of how sustainable investment can contribute more efficiently to SD within the framework of SDGs.

**Originality/value** – This analysis advances previous academic research by providing insights into new pathways for future studies on how to approach the asset management industry's challenges to contribute to sustainable development efficiently in the current context.

**Keywords** Sustainable development (SD), Sustainable development goals (SDG), Financial market, Asset management industry, Sustainable investment (SI)

Paper type Literature review

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### SAMPJ 1. Introduction

The 17 sustainable development goals (SDGs) of the 2030 Agenda for Sustainable Development of the United Nations Development Program (UNDP) and the Paris Agreement under the United Nations Framework Convention on Climate Change (UNFCCC) are two major global initiatives that have shifted the practice of sustainable investment (SI).

The SDGs are 17 objectives and 169 targets that constitute the reference framework for sustainability at the global level. SDGs seek to eradicate poverty, reduce inequalities, fight climate change and achieve sustainable development (SD). The Paris Agreement (COP21) seeks to combat climate change and accelerate and intensify the actions and investments necessary for a sustainable future with low carbon emissions.

An increasing number of studies (Le Blanc, 2015) have argued that SDGs can guide organizations in the transition to SD. Companies decide which SDGs they wish to influence and integrate into their corporate strategies to contribute to SD. This approach highlights the integration of SDGs into corporate strategies, showing the relevance of consistency as a basic condition for effective corporate sustainability (CS) strategy deployment (Rivera *et al.*, 2017). In this context, some authors (Ike *et al.*, 2019; Vildåsen, 2018) examined the integration of SDGs at the business level through the concept of CS. Following Van Marrewijk (2003), CS is defined as voluntary company activities that include social and environmental concerns in business operations and interactions with stakeholders. Therefore, CS is understood as an instrument for organizations to contribute to SD (Nawaz and Koç, 2018) and overcome the new global challenges reflected in the 2030 Agenda and COP21.

These initiatives aim to address environmental, social and economic challenges of such a scope and magnitude that require a multilateral, multinational and multistakeholder approach. According to the U.N. Commission on Trade and Development, meeting SDGs requires US\$5–7tn in annual investment by 2030 (UNCTAD, 2014). In addition, the International Energy Agency has calculated that maintaining the temperature threshold of the Paris Agreement will require US\$53tn investments by 2035 (IEA, 2014; Tolliver *et al.*, 2019). Hence, the contribution of both the public and private sectors is needed in the fight against climate change and the achievement of the SDGs (Scheyvens *et al.*, 2016). In the private sector, the financial sector plays a crucial role. The financial sector can enhance the relevance of the SDGs for all sectors by adopting these goals as a reference for investing, advising or lending to companies (Betti *et al.*, 2018). By controlling a significant share of capital markets worldwide, institutional investors and the asset management industry can influence the different ways in which their investee companies or issuers align with SDGs (García-Sánchez *et al.*, 2020).

The asset management industry can contribute to achieving these goals through SI (Schramade, 2017). SI is an investment process that has a potentially positive impact on SD through the integration of not only financial concerns but also long-term environmental, social and governance (ESG) criteria into investment decisions (Escrig-Olmedo *et al.*, 2017). As Migliorelli (2021) pointed out, SI has evolved. In his view, the ESG concept means that financial institutions should incorporate sustainability considerations in investment decision-making to reflect ESG risks. Today, SI is also the bridge needed to finance the transition toward a more sustainable society and a climate-neutral economy. This evolution requires an understanding of sustainability and how it can be achieved.

The Action Plan on Sustainable Finance of the European Commission (2018) seeks to foster the role of SI. The three key objectives of the action plan are:

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- (1) to reorient capital flows to achieve sustainable and inclusive growth;
- (2) to manage the financial risk stemming from climate change, environmental degradation and social issues; and
- (3) to foster transparency and long termism in financial and economic activity (European Commission, 2018; Janik and Maruszewska, 2020)

Institutional momentum and the growing demand for SI products have led SI assets under management to US\$ 35.3tn in 2020, a growth of 15% in two years, equating to 36% of all professionally managed assets worldwide (GSIA, 2020). Despite this expansion, many fear that this prevalence has not been reflected efficiently in sustainability achievements (Diener and Habisch, 2020).

Recently, a branch of the academic literature has attempted to explain this mismatch. Friede (2019) carried out an extensive meta-synthesis of 112 studies to analyze ESG factor integration impediments, identifying 161 topics subsumed in a four-pillar framework; market-, firm-, regulatory- and individual-based impediments. Diener and Habisch (2020) attributed the limited sustainability achievements to the emphasis on financial aspects in SI theory and practice. They proposed a more equilibrated SI with the growing presence of nonfinancial information. According to Yoshino et al. (2021), the different SDG assessments institutional investors receive from consulting firms for asset allocation create major distortions. Moreover, the heterogeneity of concepts, definitions and standards may hinder the SI markets with risks such as green or sustainable washing or the rebranding of financial flows without additionality, according to Migliorelli (2021), who defends a change of terminology to "finance for sustainability." Diez-Cañamero et al. (2020) argue that one notorious flaw of the 2030 Agenda is its macro approach to monitoring the development of SDGs, which makes the evaluation and measurement of real contributions very difficult for companies. In summary, while the SDGs offer the opportunity to guide corporate and public efforts for SD, there is a fear that companies may use the SDG rhetoric to disguise business as usual (Hummel and Szekely, 2021).

Given the disconnection between the expansion of SI and sustainability achievements, this research aims to learn how academic literature has approached the relationship between SI and SDGs. Our goal is to analyze how current scholarly research addresses the contribution of SI to SD and to understand how the asset management industry, through the practice of SI, can contribute more efficiently to SD within the framework of the SDGs. Following Folqué *et al.* (2021), we argue that adopting more advanced SI practices (such as integration, engagement, voting and impact investment, among others) may improve the contribution of the asset management industry to sustainability.

In this article, we conduct a systematic review, using content analysis method, of the academic articles that have focused on the relationship between SI and the 2030 Agenda and Paris Climate Agreement between 2015 and 2021 (until May) to answer the following research questions:

- *RQ1*. Are the SDGs being integrated into the SI financial market?
- RQ2. How is SI contributing to achieving the SDGs?
- *RQ3.* Which SI strategy allows better progress toward achieving the SDGs?
- *RQ4.* Which market actors play the most relevant role in achieving the SDGs by integrating advanced SI practices? In which specific SDGs?

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*RQ5.* As a key player in integrating contribution to SD, what are the challenges that fund managers face in the SDGs? How do they respond to these challenges?

The results of this systematic literature review show that the asset management industry is key to integrating SDGs in financial markets, whether through their influence on investee companies or their investment products. The research findings also indicate that SDGs are integrated into investment portfolios, particularly those managed according to the impact investment strategy and those that practice active ownership. However, the integration is not uniform and is characterized by SDG cherry-picking. Asset managers face many challenges in effectively aligning with the 2030 Agenda. The heterogeneity of data and methodologies of measurement and disclosure that could hinder the correct assessment of SDGs and how to implement investment strategies with greater impacts seem to be more salient. However, there are others as the risks that climate change and other ESG issues could pose to portfolios, the perils of greenwashing and rainbow washing, or the temptation of rebranding without additionality in a market becoming exceedingly competitive.

The findings shed light on new pathways for future actions to progress toward the goals and targets of the 2030 Agenda. Moreover, this research contributes to the extant literature on SI, overcoming the performance debate and focusing on how SIs could make a more effective contribution to SD.

The remainder of this paper is organized as follows. Section 2 details the methodology used in the literature review. Section 3 discusses the results, and Section 4 concludes and discusses the research and practical implications related to this study.

### 2. Methodology of literature review

Systematic literature reviews are a form of research that uses explicit and accountable methods to combine existing literature (Gough *et al.*, 2012). This literature review aims to identify how the relationship between SI and SD has been addressed in the academic literature, focusing on the asset management industry since the launch of the SDGs and the Paris Agreement to answer the research questions formulated. This was inspired by the systematic methodology proposed by Nawaz and Koç (2018).

The search focused on articles published in journals. We only considered articles published in English, and the analysis period ranged from 2015 to May 2021. Concretely, the period analyzed starts in 2015, the year of the launch of SDGs and the Paris Agreement. The studies were identified in two renowned indexed electronic databases: the ISI Web of Science (WoS) and Scopus. These two databases were chosen because they have strictly selected multidisciplinary works and global coverage. Moreover, the Scopus database incorporates papers on emerging issues such as sustainability (Bui *et al.*, 2020), expanding the scope of WoS.

### 2.1 Keywords and search

For our search, the terms SDG and SD are used as synonyms, following authors who consider the 2030 Agenda a genuine social engagement to achieve worldwide SD (Diez-Cañamero *et al.*, 2020), the most important framework for global development (van Zanten and van Tulder, 2018) and the SDGs as the benchmark for responsible investors (Diener and Habisch, 2020).

In terms of investment, there are a variety of terminologies (Daugaard, 2020). Although socially responsible investment (SRI) is still in use, there has been a recent shift toward SI (Camilleri, 2020). According to Cunha *et al.* (2020), this term is aligned with the efforts embedded in global initiatives for global SD. For SI strategies and practices, we refer to the

terminology used by the European Sustainable Investment Forum (Eurosif, 2018) and the Global Sustainable Investment Alliance (GSIA, 2020), and we include terms related to the asset management industry.

A keyword search was conducted across article titles, abstracts and keyword lists. The keywords were connected to the Boolean operator, AND. The asterisk wildcard was used to retrieve the word variants; for example, invest\* was used to capture both investment and investing. Table 1 summarizes the keywords used for each research question.

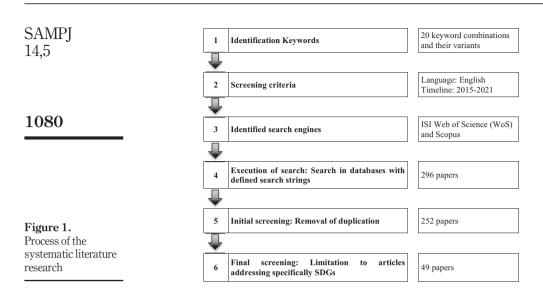
After entering the search strings, 296 articles published in English were identified. Removing duplications eventually led to the interim result of 252 articles. We used search tools for terms in PDF documents on these 252 articles to discard those that did not contain a specific mention of SD, the SDGs or the Paris Agreement. By focusing on articles specifically addressing SDGs and SD, the final selection was limited to 49 articles. The final step was a full-text review of the shortlisted articles to be included in the final analysis.

Figure 1 summarizes the procedural schemes used in the literature.

### 2.2 Codification

To answer the research questions and learn how the academic literature has approached the relationship between SI and SDGs, the data collected from the 49 reviewed papers were analyzed using a content analysis method. Content analysis is "a technique for gathering data that consists of codifying qualitative information into categories to derive quantitative

Research questions Search terms RQ 1: Are the SDGs being integrated sustainable development AND sustainable investment into the SI financial market? sustainable development AND SRI sustainable development AND socially responsible investment RQ 2: How is SI contributing to SDG AND sustainable investment achieving the SDGs? SDG AND SRI SDG AND socially responsible investment RQ 3: Which SI strategy allows better sustainable development AND screening . progress towards achieving the SDGs? . sustainable development AND ESG integration sustainable development AND thematic investment sustainable development AND impact investment • sustainable development AND engagement RQ 4: Which market actors play the SDG AND screening most relevant role in achieving the SDG AND ESG integration SDGs by integrating advanced SI SDG AND thematic investment practices? In which specific SDGs? SDG AND impact investment • SDG AND engagement RQ 5: As a key player in integrating sustainable development AND asset management companies Table 1. contribution to SD, what are the sustainable development AND fund management companies challenges that fund managers face in Keywords linked to SDG AND asset management companies the SDGs? How do they respond to the research these challenges? SDG AND fund management companies ٠ questions



scales of varying levels of complexity" (Abbott and Monsen, 1979). Specifically, we used conceptual analysis that involved choosing certain concepts for the examination. To code the data, a set of categorization criteria was used for each research question (Figure 2). Finally, following the process of other studies (García-Pérez *et al.*, 2017), one of the researchers acted as the primary coder and the other two checked the results to ensure the validity of this process.

Table 2 shows the analyzed papers grouped according to the categorization criteria. It should also be pointed out that the compilation of research papers includes information about the journals, author(s), year of publication, research objectives, study scope, sample size, analysis methodologies, main results and conclusions.

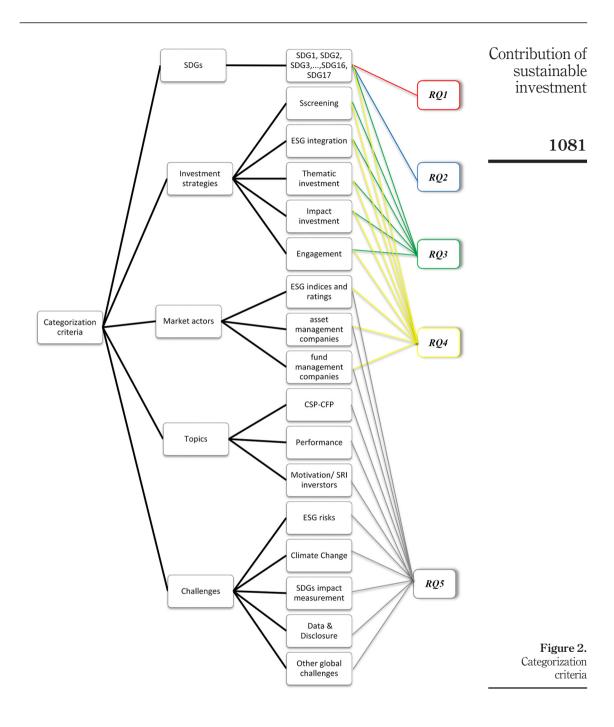
### 3. Research trends and findings

In the following paragraphs, we present the main results of the systematic literature review. We detect research trends and organize past research to suggest future research lines.

# 3.1 Contextualizing the scientific production: major traditional research areas in sustainable investment

Since the launch of the SDGs, publications focused on the SI market and its contribution to SD have increased (Figure 3), with the highest number of publications recorded in 2020. Given the number of papers published until May 2021, the number of papers published in this area is expected to continue to increase exponentially.

The papers analyzed cover different research areas. The relationship between corporate sustainability performance (CSP) and the effects of sustainability practices on the financial performance of a company (CFP) has been one of the most studied topics in the field of SI. This relationship continues to be an object of study in the period analyzed in this literature review. There are relevant contributions (Junkus and Berry, 2015; Martínez-Ferrero and Frías-Aceituno, 2015; Alshehhi *et al.*, 2018; Muhmad and Muhamad, 2020) to what Hamilton *et al.* (1993) coined as "doing well while doing good."

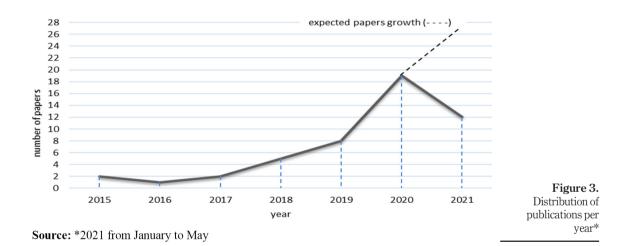


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14,5		Authors	Journal	Year
1,0	SDGs			
		Betti, G; Consolandi, C; Eccles, RG Consolandi, C; Phadke, H; Hawley, L Facles, BC	Sustainability Organization and Environment	2018 2020
1082		J; Eccles, RG Gallego-Sosa, C; Gutiérrez- Fernández, M.; Fernández-Torres, Y; Nevado-Gil, MT	Sustainability	2021
		Hummel, K; Szekely, M Krech, R; Kickbusch, I; Franz, C; Wells, N	Accounting in Europe BMJ Global Health	2021 2018
		Lopez, B	Marketing Intelligence and Planning	2020
		Marti-Ballester, CP	Sustainable Production and Consumption	2021
		Marti-Ballester, CP	International Journal of Sustainable Development and World Ecology	2019
		Mendez-Suarez, M; Monfort, A; Gallardo, F	Sustainability	2020
		Miralles-Quiros, JL; Miralles- Quiros, MM; Nogueira, JM	Sustainability	2020
		Miralles-Quiros, JL; Miralles- Quiros, MM; Nogueira, JM	Business Strategy and the Environment	2019
		Muhmad, SN; Muhamad, R	Journal of Sustainable Finance and Investment	2020
		Rizzello, A; Kabli, A Romano, M., Cirillo, A., Favino, C., Netti, A	Sustainability Sustainability	2020 2020
		Roy, J; Some, S; Das, N; Pathak, M Schramade, Willem	Environmental Research Letters Journal of Applied Corporate Finance	2021 2017
		Tolliver, C; Keeley, AR; Managi, S van Zanten, JA; van Tulder, R	Environmental Research Letters Journal of International Business Policy	2019 2018
		Wang, CN; Larsen, ML; Wang, Y	Journal of Sustainable Finance and Investment	2020
	Investment strategies			
	Screening	Amel Zadeh, A; Serafeim, G Folqué, M; Escrig-Olmedo, E; Corzo Santamaría, T	Financial Analysts Journal Sustainable Development	2018 2021
	Thematics Impact	Janik, B; Maruszewska, K Barber, BM; Morse, A; Yasuda, A Camilleri, MA Schramade, Willem	Sustainability Journal of Financial Economics Social Responsibility Journal Journal of Applied Corporate Finance	2020 2020 2020 2017
Table 2.Distribution ofpapers according to	Engagement	Diener, J; Habisch, A Kolbel, JF; Heeb, F; Paetzold, F; Busch, T	Corporate Governance Organization and Environment	2020 2020
codification			(cont	tinued)

	Authors	Journal	Year	Contribution of sustainable
Market actors				investment
	Dec and Masiukiewicz	Sustainability	2021	in vestment
Banks	Gallego-Sosa, C; Gutiérrez- Fernández, M.; Fernández-Torres, Y: Nevado-Gil, MT	Sustainability	2021	
	Mendez-Suarez, M; Monfort, A; Gallardo, F	Sustainability	2020	1083
	Rizzello, A; Kabli, A	Sustainability	2020	
	Tolliver, C; Keeley, AR; Managi, S	Environmental Research Letters	2019	
Ratings/indexes	Berg, F.; Koelbel, JF.; Rigobon, R.	MIT Sloan School Working Paper	2019	
_	Boiral, O.; Talbot, D.;Brotherton,	Business Strategy and the	2020	
	MC.	Environment		
	Diez-Canamero, B; Bishara, T; Otegi-Olaso, JR; Minguez, R; Fernandez, JM	Sustainability	2020	
	Escrig-Olmedo, E.; Fernández- Izquierdo, MA.; Ferrero-Ferrero, I.; Rivera-Lirio, JM.; Muñoz-Torres, MI	Sustainability	2019	
	Munoz-Torres, MJ; Fernandez-	Corporate Social Responsibility and	2019	
	Izquierdo, MA; Rivera-Lirio, JM; Escrig-Olmedo, E	Environmental Management	2015	
	Widyawati, Luluk	Business Strategy and the	2020	
	,	Environment		
Institutional investors	Garcia-Sanchez, IM; Rodriguez- Ariza, L; Aibar-Guzman, B; Aibar-	Business Strategy and the Environment	2020	
	Guzman, C	A	0001	
	Hummel, K; Szekely, M Marti-Ballester, CP	Accounting in Europe Sustainable Production and Consumption	2021 2021	
	Marti-Ballester, CP	International Journal of Sustainable Development and World Ecology	2019	
	Miralles-Quiros, JL; Miralles- Quiros, MM; Nogueira, JM	Sustainability	2020	
	Miralles-Quiros, JL; Miralles- Quiros, MM; Nogueira, JM	Business Strategy and the Environment	2019	
	Niles, K; Moore, W	Journal of Sustainable Finance and Investment	2021	
	Schramade, Willem	Journal of Applied Corporate Finance	2017	
	Lopez, B	Marketing Intelligence and Planning	2020	
Multinationals	Scheyvens, R; Banks, G; Hughes, E	Sustainable Development	2016	
	van Zanten, JA; van Tulder, R	Journal of International Business Policy	2018	
Multistakeholder	Eweje, G; Sajjad, A; Nath, SD; Kobayashi, K	Marketing Intelligence and Planning	2021	
		(cont	inued)	Table 2.

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14,5		Authors	Journal	Year
- 1,0	Topics			
	CSP-CFP	Alshehhi, A; Nobanee, H; Khare, N Junkus and Berry (2015)	Sustainability Managerial finance	2018 2015
		Martínez-Ferrero, J; Frías-	Business Strategy and the	2015
1084		Aceituno, JV Muhmad, SN; Muhamad, R	Environment Journal of Sustainable Finance and	2020
			Investment	
		Cunha, FAFD; de Oliveira, EM; Orsato, RJ; Klotzle, MC; Oliveira, FLC; Caiado, RGG	Business Strategy and the Environment	2020
	Performance	Marti-Ballester, CP	Sustainable Production and Consumption	2021
		Marti-Ballester, CP	International Journal of Sustainable Development and World Ecology	2019
		Miralles-Quiros, JL; Miralles- Quiros, MM; Nogueira, JM	Sustainability	2020
		Miralles-Quiros, JL; Miralles- Quiros, MM; Nogueira, JM	Business Strategy and the Environment	2019
	Motivation	Amel Zadeh, A; Serafeim, G	Financial Analysts Journal	2018
		Daugaard, D Lopez, B	Accounting and Finance Marketing Intelligence and Planning	2020 2020
	Challenges			
	ESG risks	Migliorelli, Marco Breitenstein, M; Nguyen, DK; Walther, T	Sustainability Journal of Economic Surveys	2021 2021
	Climate change	Roy, J; Some, S; Das, N; Pathak, M Schutze, F; Furst, S; Mielke, J; Steudle, GA; Wolf, S; Jaeger, CC	Environmental Research Letters Sustainability	2021 2017
		Tolliver, C; Keeley, AR; Managi, S Betti, G; Consolandi, C; Eccles, RG	Environmental Research Letters Sustainability	2019 2018
	SDG impact and measurement	Consolandi, C; Phadke, H; Hawley, J; Eccles, RG	Organization and Environment	2020
		Diener, J; Habisch, A Friede, G	Corporate Governance Business Strategy and the Environment	2020 2019
		Janik, B; Maruszewska, K	Sustainability	2020
		Kolbel, JF; Heeb, F; Paetzold, F; Busch, T	Organization and Environment	2020
		Schramade, Willem	Journal of Applied Corporate Finance	2017
		Scheyvens, R; Banks, G; Hughes, E Wang, CN; Larsen, ML; Wang, Y	Sustainable Development Journal of Sustainable Finance and Investment	2016 2019
		Yoshino, N; Taghizadeh-Hesary, F; Otsuka, Miyu		2021
		Amel Zadeh, A; Serafeim, G	Financial Analysts Journal	2018
Table 2.			(cont	inued)

	Authors	Journal	Year	Contribution of sustainable
Data and reporting	Diez-Canamero, B; Bishara, T; Otegi-Olaso, JR; Minguez, R; Fernandez, IM	Sustainability	2020	investment
	Garcia-Sanchez, IM; Rodriguez- Ariza, L; Aibar-Guzman, B; Aibar- Guzman, C	Business Strategy and the Environment	2020	1085
	Hummel, K; Szekely, M	Accounting in Europe	2021	1000
	Mgbame, C.O., Aderin, A., Ohalehi, P., Chijoke-Mgbame, A.M	Advances in Environmental Accounting and Management	2021	
	Rosati, F; Faria, Lourenço, G.D.	Journal of Cleaner Production	2019	
Notes: ESG. environn	nental, social and governance; CSP-C	FP. corporate sustainability per	formance-	
financial performance of		,, police subtainability poli		Table 2.



According to Junkus and Berry (2015), there might be a data problem when considering the value of a sustainable approach in a firm. The measures used to evaluate responsible behavior are generally qualitative, based on self-reporting and annually disclosed. Moreover, a positive correlation does not clarify the direction of causality. Thus, only firms that do well can do good. In a study of 1960 multinational companies from 25 countries, Martinez-Ferrero and Frias-Aceituno (2015) addressed the causality direction and concluded that there is a positive and bidirectional relationship between CSP and CFP, although this relationship may differ between corporate governance systems. Alshehhi *et al.* (2018) reviewed 132 papers and found that 78% of them report a positive relationship between CS and financial performance. They argued that the divergence of results on this relationship could be attributed to different methodologies and measurements of variables. The view of the positive relationship that dominates the literature was confirmed by Muhmad and Muhamad (2020) in a study of 56 articles published between 2010 and 2019, where 96% reported a positive relationship between sustainability practices and the financial performance.

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Another widely studied topic is the performance evaluation of SI products managed by the asset-management industry. Ten percent of the papers (Table 2) correspond to this research area. In the academic literature, the evaluation of the performance of SI vehicles may be evolving to widen the focus on sustainability performance. However, financial results are still a matter of interest. Cunha *et al.* (2020) analyzed the performance of several Dow Jones sustainability indexes versus their respective conventional peers and obtained heterogeneous results across regions. Focusing on a worldwide sample of 1,546 pension funds, Martí-Ballester (2019) explored whether investing in the SDG sectors could hurt performance. The results indicate that technology-related pension funds achieve the largest mean risk-adjusted returns, while energy-related pension funds achieve the lowest. In a later study on SDG-themed mutual funds in China, Martí-Ballester (2021) found that SDG-themed mutual funds in China, SDG-themed ETFs in stock–bond portfolios and found that investors could obtain benefits from this approach, mainly if they focus on SDG 8, decent work, and economic growth and SDG 9, industry and innovation.

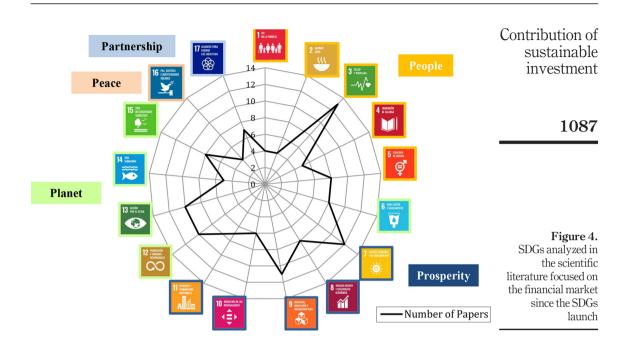
The topic of motivation has been the least addressed in academic literature on SI in the age of the SDGs framework (Amel Zadeh and Serafeim, 2018; Daugaard, 2020; Lopez, 2020). However, from many studies not exclusively related to motivation, it is clear that financial markets, specifically the asset management industry, are called for a reorientation of their activities to promote the transition to a sustainable economy. This process might entail risks that need to be understood as well as growth opportunities. Amel Zadeh and Serafeim (2018), with BNY Mellon's collaboration, surveyed 4,523 asset-managing and asset-owning institutions to understand why and how investors use ESG information and the challenges and barriers to using it. Most respondents use ESG information because they are financially material for performance. The biggest challenge is the lack of comparability of the information across firms. Daugaard (2020) addresses the motivation topic through a literature review but focuses on performance and concludes that more research on investor motivation is needed.

# 3.2 Comprehensive analysis of the contributions of the academic literature on the relationship between SI and SDGs

*3.2.1 SDGs integration in the financial market.* SDGs constitute a paradigm shift for the entire financial system. At this point, as observed by the scientific community, interest in investing in the SDGs is based, according to Schramade (2017), on the returns to society, given the social function of the financial sector (Shiller, 2013) and the returns to shareholders because SDGs offer opportunities for value creation. The so-called investment case of the SDGs could generate at least US\$ 12tn in business opportunities and 380 million jobs by 2030 while improving relationships with stakeholders and enhancing business performance (Lopez, 2020). Nevertheless, investment in SDGs raises many questions, because SDGs appear more frequently in the academic literature linking SI and SD.

Figure 4 shows the number of scientific studies that have focused on SDGs and the financial market (where the asset management industry plays an important role). The systematic literature review reveals that SDG 3, good health and well-being, is the most analyzed, followed by SDG 7, affordable and clean energy, and SDG 9, industry, innovation and infrastructure. SDG 12, responsible consumption and production, and SDG 13, climate action, also stand out on investors' radars.

Two of the "people" SDGs, the ones that attend to basic needs, SDG 1, no poverty and SDG 2, zero hunger, and the "peace" SDG, the number 16, seem to attract less interest from academic literature that analyzes the connection between SI and SD.



There is a branch of literature devoted to studying SDG 5, gender equality. Gallego-Sosa *et al.* (2021) and Romano *et al.* (2020) explore the relationship between gender diversity on the board of directors and the degrees of engagement with the SDGs and the CS practices of the companies.

Moreover, scholarly research shows that some SDGs are more investable than others are. Van Zanten and van Tulder (2018) argue that some sustainability challenges are less internally actionable by private sector companies, which may prefer to address them through philanthropic contributions or multistakeholder initiatives. Schramade (2017) points out that corporations might prefer to invest in SDGs with transformational potential, where they can make a difference. Betti *et al.* (2018) found that contributions to SDGs vary across sectors and that the sector with the highest potential impact is healthcare. From this perspective, the focus should be on SDGs that rank higher on material ESG issues that matter to investors. Building on Betti *et al.* (2018), Consolandi *et al.* (2020) argue that from a public policy perspective, for the achievement of the goals, companies should be provided with incentives to act even on nonmaterial issues to avoid a gap between SDG expectations and company actions.

3.2.2 Key market actors for the integration of SDGs in the financial market The academic literature on integrating SDGs into the financial system has focused on studying the contribution of institutional investors, including asset management companies, pension funds and sovereign wealth funds, in the search for SD. Specifically, 47% of the papers analyzed in this systematic review focused on institutional investors and SDGs. Moreover, scholarly research on this topic has focused on other actors in the financial market, such as financial institutions, sustainability rating agencies and sustainability indices (Figure 5).

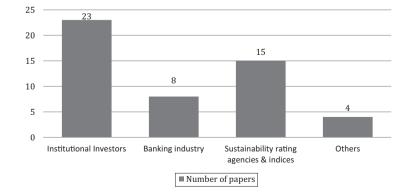
To test the influence of institutional investors on corporate strategies and decisions that extend to sustainability practices, García-Sánchez *et al.* (2020) studied the relationship between institutional ownership and CS practices. The results show that the relevance of

disclosed information improves in the presence of foreign investors and pension funds. Amel Zadeh and Serafeim (2018) analyze why investors use ESG data and find that most investors consider ESG information because this information is financially material to investment performance. Some authors (Betti *et al.*, 2018; Consolandi *et al.*, 2020; Schramade, 2017) have proposed frameworks with a more significant impact when investing in SDGs. Miralles-Quirós *et al.* (2020) analyzed investing techniques and the use of certain vehicles as ETFs in portfolio construction (Miralles-Quirós *et al.*, 2019) to boost alphas. Martí-Ballester (2019) explores pension funds' contribution to SD, while Niles and Moore (2021) study the role of wealth funds.

The evaluation and measurement of contributions to SDGs is also a critical topic in academic literature. The development of SI toward practices more data-intensive means that investors and companies rely more on indices, rankings and ratings. Third-party data providers assess firms' ESG performance (Berg *et al.*, 2019), offer ESG metrics as a proxy for sustainability performance (Widyawati, 2020), and have become key references in financial markets (Escrig-Olmedo *et al.*, 2019). Despite their relevant role, an increasing number of authors focus on the limitations of what Diez-Cañamero *et al.* (2020) refer to as the corporate sustainability systems (CSS) universe. These problems will be discussed in depth later in this study in the review of the challenges, particularly concerning sustainability risks and sustainability performance (Boiral *et al.*, 2020; Muñoz-Torres *et al.*, 2019).

The banking industry has also been studied as a key market actor in the relationship between SDGs and sustainable finance. Gallego-Sosa *et al.* (2021) examine the degree of commitment to the 2030 Agenda Sustainable Development Goals in the European banking sector. Dec and Masiukiewicz (2021) analyze how banks can contribute to SD by offering and advising responsible financial products. Méndez-Suárez *et al.* (2020) explore the role of banks in promoting the issuance of social impact bonds (SIBs), a new form of social-financial hybrid product particularly suitable for addressing SDG 1, no poverty, SDG 10, reduced inequality and SDG 17 on partnerships. Rizzello and Kabli (2020) also studied SIBs, while Tolliver *et al.* (2019) focused on the issuance of green bonds. Concerning environmental risks, Breitenstein *et al.* (2021) underscore how central banks and regulators have warned of climate risks and highlighted the importance of financial risk assessment and management in banks, as this can mitigate the threats of climate change to the financial industry.

The commitment of investee companies to the 2030 Agenda is also a matter of interest to academia. Lopez (2020), Scheyvens *et al.* (2016) and van Zanten and van





Market actors analyzed in the literature focused on the financial market since the SDGs launch

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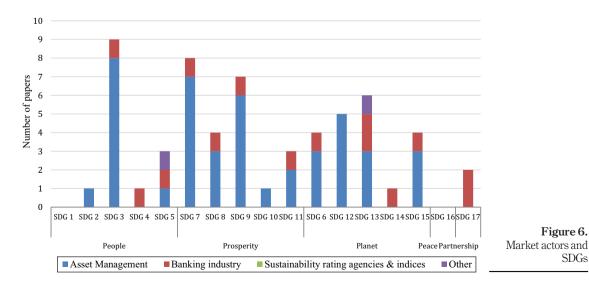
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Tulder (2018) analyzed how multinational companies and the private sector address  $C_O$  sustainability challenges. Eweje *et al.* (2021) argue that, given SDGs' scope and interconnected nature of SDGs, their implementation requires a transformation of multistakeholder partnerships.

Furthering somewhat more into the analysis to know which market actors play the most relevant role in achieving SDGs, Figure 6 shows how the literature focused on the main market actors has studied the different SDGs grouped into five pillars (people, prosperity, planet, peace and partnership). The relationship between the market actors and specific SDGs shows that, although the people pillar SDG 3, good health and well-being, is the one raising more interest, as a whole, the most studied SDGs are included in the prosperity pillar, which encompasses SDG 7–11, followed by the SDGs included in planet pillar (SDGs 6, 12, 13, 14 and 15). The literature review reveals that the asset management industry has a broader perspective and that the financial market actor analyzed is more related to alignment with most SDGs, while the banking sector seems to be more focused on climate action (SDG 13) through the issuance of green bonds and partnerships (SDG 17) via social bonds. Regarding sustainability rating agencies and sustainability indices, current studies have focused on analyzing ESG metrics from a sustainability perspective without directly linking them to the SDGs.

3.2.3 SI strategies and their contribution to achieving the SDGs. The mutual fund industry is called upon to transform investors' savings into the financial capital needed to address SDGs (Martí-Ballester, 2021). Therefore, scholarly research needs to deepen the knowledge of which investment strategies deployed by asset managers could have a higher contribution to sustainability.

Historically, most scholars have assessed SI from a financial perspective (Diener and Habisch, 2020). The scope and challenges of the SDGs framework and the urgency of the fight against climate change demand another perspective. Hence, a growing body of literature is transcending the financial performance debate to analyze and question the real contribution of investment vehicles and strategies to sustainability (Diener and Habisch, 2020; Friede, 2019; Kölbel *et al.*, 2020; Migliorelli, 2021).



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Figure 7 shows how the most recent academic literature has approached the contribution of different SI strategies to SD.

According to Diener and Habisch (2020), purely exclusionary strategies from a fund or portfolio of certain sectors, companies and countries offer limited sustainability effects because there is no motivation for investee companies to act in specific ways. From their perspective, engagement is the most potent tool to influence corporate behavior and the best strategy for enforcing sustainability goals. In their study on how investors use ESG information, Amel Zadeh and Serafeim (2018) found that it is predominantly used, not only to engage with companies. Kölbel *et al.* (2020) explored how SI could have a higher impact in contributing to societal goals, concluding that the impact of shareholder engagement is well supported in the literature, while the impact of capital allocation is only partial.

Regarding sustainability-themed investments (STIs), that is, investing in themes or assets specifically contributing to sustainable solutions, Janik and Maruszewska (2020) revealed no significant correlation between environmental investments and environmental indicators among the European countries analyzed. They concluded that there is no substantial evidence of the contribution of investors' assets to the improvement of the environment.

Barber *et al.* (2021) and Camilleri (2020) study impact investment. This strategy has its origins in the venture capital community and, given its double intention of generating social and environmental measurable and intentional impacts alongside a financial return, has become one of the fastest-growing areas of SI (Camilleri, 2020). Impact investment is now being adapted to listed companies to align with the SDGs. Schramade (2017) proposes a framework to invest in listed companies aligned with SDGs from an impact investment perspective, emphasizing the need to set measurable objectives using key performance indicators (KPIs) that also allow for measurement and reporting. In the fixed-income world, two instruments reflect the impact of investment vocation on intentionality and measurement: SIBs (Méndez-Suárez *et al.*, 2020; Rizzello and Kabli, 2020) and green bonds (Tolliver *et al.*, 2019).

Therefore, the literature focuses on the impact of investment strategy. Thirty-one percent of the references studied impact strategies and their contribution or relationship to SDGs. A careful reading of related studies shows that a change is taking place in the impact investment segment to link it increasingly with the achievement of the SDGs. Figure 8 shows this trend, where SDG 3 (good health and well-being), SDG 7 (clean energy), SDG 9 (innovation) and SDG 13 (climate action) are attracting more interest. In general, we can say

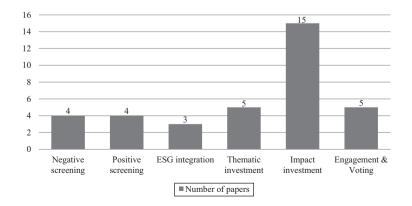


Figure 7.

SI strategies analyzed in the academic literature since the SDGs launch that the academic literature shows an interest in studying how, through two advanced SI strategies, such as impact investment and ESG integration, the SDGs included in the planet pillar are addressed, followed by those included in the prosperity pillar. Meanwhile, positive and negative screening strategies and engagement and voting strategies have been analyzed from the perspective of how they contribute to achieving sustainability but without linking them to specific SDGs.

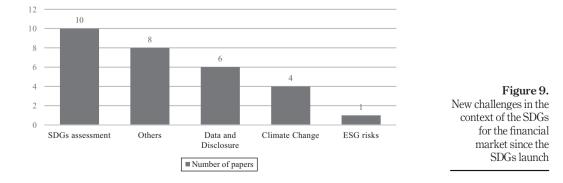
### 3.3 Challenges and new paths

In Figure 9, new scholarly research patterns since the launch of the SDGs are listed according to the number of papers that refer to them. SDGs assessment (10 entries) was the most frequently analyzed topic, closely followed by research on disclosure and reporting (six entries).

There is a problem with sustainability assessment. Some authors have questioned the actual impact of SI on SD. Kölbel *et al.* (2020) define investor impact "as the change that



Figure 8. SI strategies and SDGs



investor activities achieve in company impact, and company impact as the change that company activities achieve in social and environmental parameters" (Kölbel *et al.*, 2020, p. 2). The lack of suitable data to measure the evolution of investor impact could result in a modest impact despite the volume of assets under management. Friede (2019) also mentioned the quality of data in his exploration of investors' impediments to integrating sustainability factors into their investment decisions. However, the main one is the perceived lack of business case: the perception that a company's sustainability performance could be unclear, irrelevant or damaging to financial performance. For Scheyvens *et al.* (2016), this inability to move beyond the business case, considering sustainability practices as an add-on, puts into question the role of the private sector as a SD actor.

Another branch of literature (Betti *et al.*, 2018; Consolandi *et al.*, 2020; Schramade, 2017) addresses the SDG assessment as an issue of materiality indicators and "SDG picking": not all the SDGs are equally investable because they offer different business opportunities. Hence, investors should focus on SDGs where they could have a more relevant impact.

Diener and Habisch (2020) consider that if the volume of SI is growing but the impact on SD is not, it is precisely for the emphasis on financial information. The lack of attention to nonfinancial information (NFI) explains why current asset management practices do not reflect their role in environmental and societal betterment. Yoshino *et al.* (2021) argue that institutional investors' impact on sustainability is hindered by their dependence on consulting firms with different methodologies and models that distort the investment processes. The recent proposal adopted by the European Commission in 2021 for a corporate sustainability reporting directive (CSRD), which would amend the existing reporting requirements of the NFRD, is presented as a priority for strengthening the foundations of SI. This is consistent with the challenges presented in a review of the literature associated with the assessment of sustainability.

The challenge of heterogeneity in assessing investor impact on SDGs alignment is linked to the heterogeneity of the data. The need to measure sustainability because of the willingness of the investors to create portfolios with better ESG performance has led to the rise of diverse initiatives such as social accounting, sustainability reporting, performance indicators and ESG ratings that constitute what Diez-Cañamero *et al.* (2020) (p. 1) define as a "chaotic universe."

Despite the heterogeneity of standards, academia is increasingly focusing on SDG reporting. In a study of firms listed in STOXX 600 Europe, Hummel and Szekely (2021) showed a remarkable increase in SDG reporting, from 15% in 2015 to 58% in 2018. The study also revealed a steady increase in the quality of reporting. In an analysis of Spanish-listed companies, Lopez (2020) found that 26 companies of IBEX 35 included their commitment to SDGs within the sustainable report as of 2018. Rosati and Faria (2019) publicly report that how an organization addresses SDGs is crucial for the integration of SDGs into business. Reporting fosters the alignment of capital with SD and the mobilization of responsible investment in SDGs. Mgbame *et al.* (2020) argue that while increased levels of disclosure have not yet significantly reduced the negative externalities of corporate activities, sustainability reporting could inculcate consciousness about social and environmental impacts. Reporting is a useful tool for sustainability.

Hummel and Szekely (2021) consider that companies are more willing to disclose their contributions to SDGs achievements when they have institutional investors who could factor in those achievements. Institutional investors are also interested in how investee companies align with the SDGs to monitor business contributions to the 2030 Agenda (García-Sánchez *et al.*, 2020). In their study of institutional investors' influence,

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García-Sánchez et al. (2020) find that certain types of owners, such as foreign institutions, Contribution of pension funds and mutual funds, exert a positive boost on the 2030 Agenda.

Finally, Migliorelli (2021) argues that the overabundance and heterogeneity of frameworks, definitions and standards could create risks that hinder policy and industry efforts toward mainstream SI. Among the main risks, the first is rebranding without additionality or the risk of labeling investments that do not flow to sustainable sectors or activities. The second risk is greenwashing and sustainable washing, that is, "the use of deceptive strategies to build a sustainability-oriented image." However, standardization is not an issue that appears as a challenge in scholarly research, although the effort to tackle these EU practices of the European Union by launching the Sustainable Finance Disclosure Regulation (SFDR, 2019) could foster the rise of academic work on this topic. This set of rules imposes transparency and disclosure requirements for incorporating sustainability risks into the investment decision-making process.

The literature has also addressed risks related to climate change within the framework of the SDGs. Breitenstein et al. (2021) conducted a literature review of climate risks and the financial sector. They found three main topics:

- (1)the impact of environmental concern on financial risks;
- (2)environmental risk practices in the financial sector; and
- (3)measures to assess financial exposure to climate change risks.

This assessment is critical because it incentivizes the adoption of more proactive environmental practices. Roy et al. (2021) explored the interconnection of the SDGs framework with emission mitigation to analyze what actions can be taken and who the actors associated with these actions are. Janik and Maruszewska (2020) found that STIs do not significantly affect environmental activities in Europe. Schütze et al. (2017) offer a possible explanation for this mismatch because they argue that the economic models in use do not allow evaluation of a sustainability transition that might have substantial positive effects.

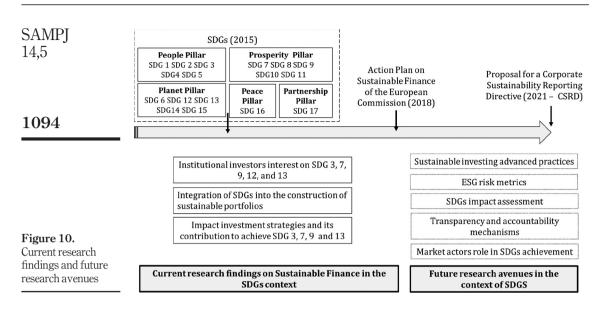
### 4. Discussion and conclusion

Sustainable finance seems crucial to enforcing the EU Commission's strategy for achieving SDGs. Therefore, it becomes relevant to know how the academic literature addresses the SI market behavior in this new context of global sustainability risks, and where efforts should focus on stimulating further research. The systematic literature review allowed us to work out the research questions and propose future research avenues. Like other studies, this review has certain limitations derived from search engineering. In addition, research goals have shaped the sampling of articles that merely name SDGs to focus on those that analyze their effective integration. Moreover, the fact that the SDGs were launched in 2015 indicates that insufficient time has elapsed to analyze the total contribution of the SI to achieving the SDGs.

This study advances beyond previous academic research by providing insights into new pathways for future studies on how to approach the asset management industry's challenges in contributing to SD. Figure 10 shows the main results obtained from the current study and future lines of research that help answer the research questions.

In answer to "RQ 1: Are the SDGs being integrated into the SI financial market?" and "RQ 2: How is SI contributing to achieving the SDGs?," the literature confirms that since its launch in 2015, the 2030 Agenda has been gaining a place on investors' radars. While investee companies are increasingly committing to aligning with SDGs and disclosing their

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targets and achievements, institutional investors and other financial actors are showing a growing interest in how companies align with SDGs to monitor their contributions to building more sustainable portfolios. This interest arises from the potential returns to society and the need to close the finance gap, but mainly from the lofty business case of the sustainability agenda. However, the heterogeneity of corporate ESG data and rules on reporting NFI and the emphasis on the business case makes some SDGs more investable than others, so investment in SDGs is characterized by certain cherry-picking. Specifically, according to the literature review, SDGs 3, 7, 9, 12 and 13 appear to attract more market interest. Nevertheless, the 17 SDGs are equally important and integrated (Forestier and Kim, 2020).

Future research should shed light on ESG metrics and reporting frameworks, seeking to analyze the impact of companies on the different SDGs as a measure to determine the materiality of the SDGs to support a meaningful change toward more sustainable business practices.

In answer to "*RQ3*: Which SI strategy allows better progress towards achieving the SDGs?" The results of the literature review highlight the importance of engagement and impact investing. The practice of impact investing predates the SDGs, but the 2030 Agenda enhances its role within a framework in which targeting and measurement are essential. These characteristics of impact investing allow it to play a more relevant role than other less-advanced SI strategies. However, despite its growth in recent years, impact investing is still a minor segment of the SI universe, especially compared to negative screening. According to data from the last report of the Global Sustainable Investment Alliance (GSIA, 2020), the global volume of assets under the management of impact investment is only 2% of the worldwide volume in negative screening strategies. Therefore, a call for further work must be made to explore impact investing more deeply in future publications. It is also essential to analyze how other advanced SI practices address societal challenges that generate competitive financial returns and contribute to the SDGs.

In response to "RQ 4: Which market actors play the most relevant role in achieving the SDGs by integrating advanced SI practices? In which specific SDGs?" The actors most

studied in the literature are institutional investors, specifically in the asset management Contribution of industry. Their role in bridging the financial gap is essential in a sustainability agenda based on public-private partnerships. The findings of the analyzed studies also underline how institutional investors might influence investee companies toward a deeper alignment with most SDGs. Banks are also called upon to contribute to the 2030 Agenda by issuing green and social bonds, distributing SI products to their clients, and integrating ESG factors into their lending activities. The shift from SI to a more data-dependent practice explains the rise of data providers that produce rankings, indices and ratings. However, the heterogeneity of methodologies poses a significant challenge to SI. Further academic studies seem to be needed in three lines of research:

- ESG metrics used by rating agencies to measure a company's contribution to the (1)SDGs (positive and negative impacts) in the context of global risks;
- (2)transparency and accountability mechanisms on SDG that allow institutional investors and companies to make better investment and strategic decisions; and
- the banking industry's role in the alignment of SI strategies with the SDGs and the (3)development of new financial products that address the SDGs.

Therefore, heterogeneity and different methodologies of measurement and disclosure are among the main challenges that asset managers face in investing effectively in SDGs. The diversity of ESG ratings, inconsistency of metrics, lack of transparency and lack of standardized reporting systems may cause "greenwashing" behaviors. This poses a challenge for the asset management industry and investors, who must interpret different ESG metrics. In consequence, to "RQ5: What are the challenges that fund managers face in the SDGs context according to the current scholarly research? How to respond to these challenges?" We answer that the correct assessment of SDGs and the implementation of investment strategies with a greater impact, as well as the risks that climate change and other ESG issues could pose to a portfolio, are major concerns. The construction of sustainable portfolios should also avoid other perils in a market becoming exceedingly competitive, namely greenwashing, rainbow washing and the temptation of rebranding without additionality. The framework for SDG-aligned finance (2020), launched in 2020 by the OECD and UNDP, concludes that notwithstanding the efforts of companies and investors, the lack of a common language and interpretation of the objectives of the SDGs hinders the SDG alignment. The public and private sectors should face the challenge of removing obstacles preventing alignment and addressing the problems that arise mainly from the proliferation of market-based standards that rely on different methodologies, weak accountability and fragmented regulations. Even though standardization does not appear as an emerging challenge in scholarly research, future studies would need to pay more attention to this issue.

Although this paper shows that academic research on the relationship between SI and SDGs is still incipient, with an upward progression, practical considerations for the asset management industry can be formulated based on published papers.

The theoretical implications pertain to the need to further investigate the connections between SI and the SDGs. Considering that not all SI strategies are created equally and do not create the same outcomes for SD (Folgué *et al.*, 2021), future studies should focus on advanced SI practices that could contribute more effectively to sustainability and the homogeneous integration of the SDGs into the financial market.

In terms of practical implications, the outlined findings of the systematic literature review can help the asset management industry promote and discuss the integration of the SDGs in the financial market through more advanced SI strategies (e.g. impact investment strategies).

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Furthermore, this paper proposes priority lines for future research that should be developed jointly between academia and professional practice. The integration between academic research and professional practice represents a win–win opportunity for scholars and practitioners to stimulate the transfer of knowledge on priority issues for society, such as the 2030 Agenda (Pizzi *et al.*, 2020). Future research should investigate more robust ESG metrics (specifically risk and impact metrics), reporting frameworks based on SDGs, transparency and accountability mechanisms on SDGs, the standardization of metrics as a mechanism to avoid greenwashing types of behaviors, and market actors' role in the achievement of SDGs.

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