

SYLLABUS

ACADEMIC YEAR 2018-2019

## **COURSE GENERAL OVERVIEW**

| Subject information |                                         |
|---------------------|-----------------------------------------|
| NAME                | The Global Business Environment         |
| Qualification       | Master in Business Administration (MBA) |
| Semester            | 1°                                      |
| ECTS Credits        | 3                                       |
| Туре                | Core                                    |
| Department          | Business Organization                   |

| Faculty Information |                                 |
|---------------------|---------------------------------|
| Professor           |                                 |
| Name                | Mónica Goded                    |
| Department          | Economics                       |
| e-mail              | mgoded@comillas.edu             |
| Tutorial hours      | Continuous availability by mail |

| Faculty Information |                                 |
|---------------------|---------------------------------|
| Professor           |                                 |
| Name                | María Luisa Blázquez            |
| Department          | Business administration         |
| e-mail              | MLBlazquez@iese.edu             |
| Tutorial hours      | Continuous availability by mail |

| Faculty Information |                                 |
|---------------------|---------------------------------|
| Professor           |                                 |
| Name                | Rafael Ramiro                   |
| Department          | Icade Business School           |
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| Tutorial hours      | Continuous availability by mail |
|                     |                                 |

## SPECIFIC DETAILS OF SUBJECT

### **Context of the course**

#### Contribution to the professional profile

During the last decades, the world has witnessed a progressive integration in the activities of countries, companies and people. National frontiers have lost part of their meaning, and the scope of most businesses has gone from local to global. The environment faced by companies is now more complex. Opening to the international market implies contact with different languages, cultures and sociopolitical environment. This subject aims to understand these different realities, and analyze the process of globalization.

### Objectives

- Contribute to a clear and rigorous vision of the globalization process and its different aspects.
- Introduce the student in the economic analysis of developing countries, its particular features and relationship with developed countries.
- Provide the student with the necessary tools for economic analysis in order to understand the processes of financial and commercial opening.

# TOPIC BLOCKS AND CONTENT

### **BLOCK 1: TOOLS FOR ECONOMIC ANALYSIS**

## **TOPIC 1: MEASURING ECONOMIC ACTIVITY**

### 1.1. Main indicators

- 1.2. Evolution
- **1.3. Purchasing Power Parity**
- 1.4. Growth or development?

### **TOPIC 2: FUNCTIONING OF MARKETS**

- 2.1. Supply and demand
- 2.2. Types of markets
- 2.3. Types of goods

### **TOPIC 3: THE EXTERNAL SECTOR OF THE ECONOMY**

- 3.1. Structure of the Balance of Payments
- **3.2. Interpretation of the Balance of Payments**
- 3.3. The Exchange rate
- 3.4. External balance and economic policy options

#### **TOPIC 4: ECONOMIC IMBALANCES**

- 4.1. Socio-economic scope
- 4.2. Financial scope
- 4.3. Fiscal scope

## **BLOCK 2: GLOBALIZATION AND BUSINESS**

### **TOPIC 5: THE INTERNATIONAL SCENARIO**

- 5.1. How to classify countries?
- 5.2. A world of contrasts
- 5.3. Towards a multipolar international scenario
- 5.4. Recent evolution of the international economic environment

## **TOPIC 6: GLOBALIZATION & INTERNATIONAL STRATEGY**

- 6.1. What is globalization?
- 6.2. Driving factors
- 6.3. The controversial debate on its effects
- 6.4. International Strategy and Entry Modes
- 6.5. Marketing & Organization in Global Business

## **TOPIC 7: INTERNATIONAL TRADE**

- 7.1. Trends on international trade
- 7.2. Regulation of international trade: WTO
- 7.3. The debate on international trade & FDI: explanatory factors and effects

## TOPIC 8: THE GLOBALIZATION OF CAPITAL & FOREIGN DIRECT INVESTMENT(FDI)

- 8.1. Origin and evolution of international financial markets
- 8.2. International financial institutions
- 8.3. Foreign direct investment: explanatory theories, impact and regulation
- 8.4. Instability and financial crisis

## Skills

General skills of the degree-course

CG1. Cognitive abilities of analysis and synthesis applied to business situations and organizational management issues.

RA 1. Describe, relates and interprets situations and mid-level approaches.

RA 2. Select the most significant elements and their relationships in the situations described.

RA 3. Identify information gaps and establishes relationships with external elements to the given situation.

RA 4. Is able to summarize and structure information using the right concepts.

CG 2. Information management and data as key elements for decision-making and identifying, formulating and solving business problems.

RA 1. Search, already knows and appropriately synthesizes and use primary and secondary data from various sources.

RA 2. Knows and use Internet to search and manage information, text and data.

RA 3. Discerning the value and usefulness of different sources and types of information.

CG 8. Critical thinking and argumentation consistent with the understanding and knowledge about business organizations, their external context and management processes and direction.

RA 1. Identify, set and contrasts the assumptions, variables and results logically and critically.

RA 2. Check the options and alternatives with critical thinking which to discuss and argue opposing views.

CG 9. Self learning ability to continue learning cognitive skills and applied knowledge relevant to the business activity.

RA 1. Do their jobs and activities with only some initial indications and basic monitoring.

RA 2. Search and find adequate resources to sustain their activities and perform their jobs.

RA 3. Broadens and deepens in carrying out their work.

## Specific skills of the degree-course

CE2 - BUSINESS IN THE GLOBAL ENVIRONMENT - Ability to understand and analyze the economic, social, cultural, political, legal and environmental dimensions of the international environment and its influence on the determination and choice of strategies of internationalization of the company

RA1CE2 understands the significance of globalization for the survival of businesses. RA2CE2 Includes key socio-economic, political and cultural context framing the internationalization of organizations.

RA3CE2 Argues and criticizes about different ethical implications of business internationalization.

RA4CE2 Knows and uses the main models and tools available for the identification and assessment of threats and opportunities in the international context of the company.

# TEACHING APPROACH

| General learning and teaching approach                                                                                                                                                                                                                                                                                                                                                                                                                                        |                           |  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|--|
| Class-based activities: Actividades                                                                                                                                                                                                                                                                                                                                                                                                                                           | Competencies              |  |
| <ul> <li>The course will be taught through:</li> <li>Lectures, in which the professor will present the content, with audiovisual methods, and will promote a debate on the concepts discussed.</li> <li>Case-study sessions, in which cases will be analyzed by students working in groups or individually. This sessions will imply the study of specific cases, research, analysis of questions posed by the professor and presentation and debate of proposals.</li> </ul> | CE2<br>CG2; CG8; CG); CE2 |  |
| Outside classroom activities                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Competencies              |  |
| Students must supplement basic theoretical knowledge acquired in class with readings suggested by professors, as well as conduct research for some of the scheduled activities.                                                                                                                                                                                                                                                                                               | CG2; CG8; CG9; CE2        |  |

## ASSESSMENT AND GRADING CRITERIA

| Assessment activities                               | Weight |
|-----------------------------------------------------|--------|
| Final individual exam                               | 50%    |
| In class assignments and project presentation       | 30%    |
| Individual active participation in class discussion | 20%    |

Students will have two opportunities to pass the subject: one during the teaching period and another during the exam period that will take place in July 2019.

In order to pass the subject during the teaching period a minimum grade of "5" is required on each of the assessment activities described above.

Those students who have not passed the subject in the first evaluation period will have to repeat the exam on the July re-sit summon. Grades obtained by the student on the rest of assessment activities – with its associated weights- will be maintained on this second evaluation.

Students with a waiver for class attendance will be graded based on the final exam.

| SUMMARY OF STUDENT WORKING HOURS   |                                     |                                       |            |  |  |  |
|------------------------------------|-------------------------------------|---------------------------------------|------------|--|--|--|
| ATTENDANCE HOURS                   |                                     |                                       |            |  |  |  |
| Theoretical sessions               | Practical sessions                  | Academically supervised<br>activities | Assessment |  |  |  |
| 20                                 | 5                                   | 3                                     | 2          |  |  |  |
| NON ATTENDANCE HOURS               |                                     |                                       |            |  |  |  |
| Self-study on theoretical concepts | Self-study on practical<br>contents | Group work                            | Study      |  |  |  |
| 10                                 | 5                                   | 10                                    | 20         |  |  |  |
|                                    | 3                                   |                                       |            |  |  |  |

## **BIBLIOGRAPHY AND RESOURCES**

| Basic bibliography                                                                                                                                                                                                                                                                                                                                                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Text books                                                                                                                                                                                                                                                                                                                                                                   |
| <ul> <li>Krugman, Paul; Wells, Robin; Graddy, Kathryn. (2015). Fundamentos de Economía.</li> <li>Ed. Reverté.</li> </ul>                                                                                                                                                                                                                                                     |
| <ul> <li>Hill, Charles; Udayasankar, Khrisna y Wee, Chow Hou (2014). Global Business Today.</li> <li>Mc Graw Hill.</li> </ul>                                                                                                                                                                                                                                                |
| Supplementary bibliography                                                                                                                                                                                                                                                                                                                                                   |
| Text books                                                                                                                                                                                                                                                                                                                                                                   |
| <ul> <li>De la Dehesa, Guillermo (2007). Comprender la Globalización. Alianza editorial.<br/>Krugman, Paul (2013). Economía Internacional. Pearson.</li> <li>Todaro, Michael y Smith, Stephen (2014). Economic Development. Pearson.</li> <li>Acemoglu, Daron y James, Robinson (2012). Why Nations Fail: the origin of power,<br/>prosperity and poverty. Crown.</li> </ul> |